

Mock-Up Building: Thriving on Feedback

Starting in January, Wells Concrete began offering tours of our new **mock-up building** – built specifically to showcase the many different finishes and features Wells has to offer the precast community. With over 40 tours under our belts already, and more scheduled, it's safe to say the mock-up building has been a great success. In addition to informing us that we are the first company they know of to create a mock-up building of this kind, our clients have been very gracious in providing feedback through our after-tour survey.

Many of our clients were surprised to learn that Wells has the exclusive ability to install Integrity Windows

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PCI National News: New 2017 Chairman; 50-Year Certified Plant in Wells

In conjunction with The Precast Show, the [Precast/Prestressed Concrete Institute \(PCI\)](#) recently held their annual convention in Cleveland, Ohio - in conjunction with the [Canadian Precast Prestressed Concrete Institute \(CPCI\)](#) and the [National Precast Concrete Association \(NPCA\)](#). Wells employees from various offices attended the event to network with colleagues and vendors, and learn more about the state of and trends in the precast industry. Opportunities involved an expanded tradeshow and the opportunity to learn from NPCA's offered training. 825 PCI attendee alone at committee meetings, education sessions, and the annual business meeting.

NEW 2017 PCI Chairman

During the Convention, Dan Juntunen, our president and CEO, was named the 2017 PCI chairman. During one of the luncheons, Dan presented his platform and goals for the coming year, which are centered on a theme of growing the industry through communication and collaboration. As that is accomplished, however, it cannot be at the expense of PCI's reputation as a world class technical institute.

In getting more involved with the industry throughout the country, Dan had noticed that knowledge of what precast can really do is very inconsistent. There are those in the design and construction communities who are very knowledgeable of the features and benefits of precast, but there is also a large segment who haven't had exposure to simple things such as color availability, much less finish options, structural integrity benefits, panel configuration, etc. What he had also discovered through our own mock-up building project is that the design and construction communities are very open to learning more about precast when given the opportunity.

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Project Showcase: Burleigh/Morton Co. Detention Center

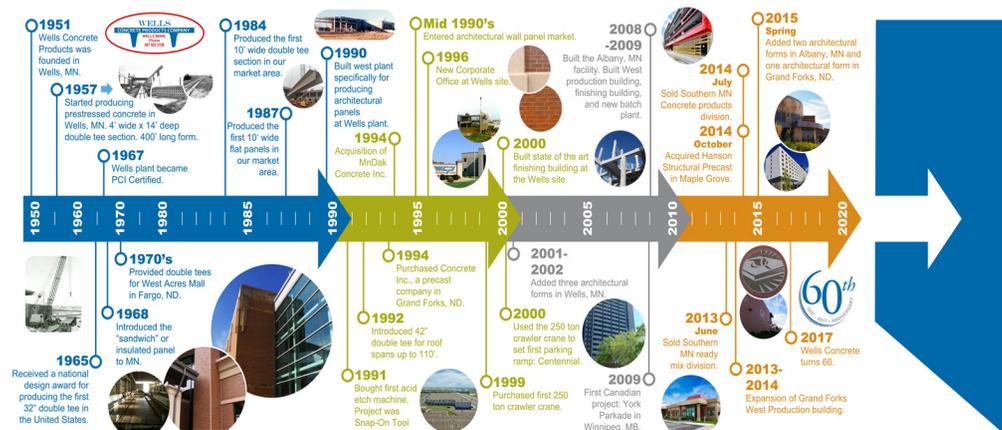
Total precast concrete was the building material of choice to bring this project in on schedule and to meet the demanding needs that Burleigh and Morton Counties are facing with lack of jail space. This yearround construction project began its precast erection in September 2015 and completed erection in April 2016; the entire project will be completed in June 2017. Interior walls, common areas, and the cells were all precast which simplified coordination amongst the different trades allowing for a streamlined installation process.



Wells Concrete provided 1,550 precast members including columns, beams, and architectural and structural wall panels boasting sandblast and waterwash finishes. 1,800 members of hollowcore were provided by Gage Brothers and then erected by Wells Concrete.

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Wells Concrete Celebrates 60 Years



Website Updates

We hope you will continue to use our [website](#) as a resource as we add new items including:

- New [Hollowcore Load Tables](#) and Double Tee Load Tables
- Finishes & Features Options
- Project Showcase with options to sort by market, product or finish/feature
- [Blogs](#) written by our leadership team and sales representatives, top topics include:
 - [Continuous Insulation](#)
 - [Precast Parking Ramp Advantages](#)
 - [Top 10 Reasons to Use Precast Walls](#)



Lunch and Learns

Schedule your next plant tour or Lunch and Learn today. Wells Concrete is committed to keeping the design community up-to-date on new precast technologies and innovations while continuing to develop interest in designing sustainable structures. Clients, designers, association groups, and students can register for continuing education presentations or educational plant tours by [clicking here](#).

Upcoming Events

We invite you to participate in any of the events below to learn more about the Precast Concrete or the A/E/C industry. [Click here](#) for more details on our on-line calendar.

- PCI Webinar: Material Selection Matters. Mar. 28 & 30 FREE
- EXHIBITOR: CSI Products Showcast, Fargo, ND. Apr. 11
- PCI Midwest Spring Meeting. Apr. 18-19, Maple Grove, MN
- SPONSOR: CMSA Sporting Clay Event. Le Sueur, MN Apr. 21
- EXHIBITOR: Minnesota Structural Engineers Association (MNSEA) Tradeshow and Seminar. Minneapolis, MN May 9
- SPONSOR: Grand Forks Chamber Golf Outing. Jun. 1